



Dealer Loan Procedures

The loan program for rider education makes motorcycles available to qualified organizations offering motorcycle rider education. It involves the cooperative efforts of motorcycle distributors, local dealers and the organization sponsoring the program.

Motorcycles are essential to the success of any high-quality motorcycle rider-education program. The loan program developed by the Motorcycle Safety Foundation and its manufacturer/distributor sponsors eases the way for you to obtain motorcycles for your courses.

Five of the motorcycle manufacturer distributors that sponsor the Motorcycle Safety Foundation (Honda, Kawasaki, Piaggio, Suzuki and Yamaha) make certain loan bikes available through their local dealers to qualified rider education programs. They provide special incentives to dealers who participate in the loan program. However, local dealers may not be aware of the program or the way it works. It's your responsibility as the program spokesperson to approach the dealers, interest them in the program and gain their support.

Rider Education Motorcycle Loan Agreement Forms are available from the MSF, or your dealer may have copies.

Following are basic loan procedures for each manufacturer/distributor and the models available in 2011.

Honda

2011 Loan Program

Debra Lemire
Honda Rider
Education Center
1301 Via Venita
Colton, CA 92324-4009
909.430.3007
FAX: 909.430.3015

1. Contact your local Honda dealership to order motorcycles and scooters for your training program.
 2. The dealer will contact the Honda Rider Education Center Administrator to place an order.
- If you have any questions, please contact the Rider Education Center Administrator for assistance.

LOAN MODELS AVAILABLE IN 2011

<i>Motorcycle</i>	<i>CBR250R</i>	<i>Per Dealer Maximum: 14</i>
	<i>CRF230L</i>	<i>Per RiderCoach Maximum: 7</i>
<i>Scooter</i>	<i>METRO50</i>	<i>Per Dealer Maximum: 8</i>
	<i>RUCKUS50</i>	
	<i>ELITE110</i>	
	<i>PCX125</i>	
	<i>SH150I</i>	

Loan period – 9-12 months

Kawasaki

2011 Loan Program

Mary Martinez, Supervisor,
Programs Administration
ext. 2704
Darci Herrscher, Programs
Administrative Assistant
ext. 2606
9950 Jeronimo Road
Irvine, CA 92618-2084
949.770.0400
Fax: 949.460.5782

Mailing Address
Attn. Program
Administration
P.O. Box 25252
Santa Ana, CA 92799-5252
Email: ProgramsAdmin@
kmc-usa.com

1. Contact your local Kawasaki dealership for motorcycles needed for your training program. To search and find a dealer near you, visit our website at www.kawasaki.com; or to request your nearest dealer by phone, please call 1.800.661.RIDE.
2. The Kawasaki Motorcycle Rider Education Loan Agreement Form must be properly completed by both the dealer and sponsor. Mail or fax the completed Rider Education Loan Agreement Form to KMC in Irvine at the address or FAX number provided.
3. The dealer may take units from dealer inventory, or have them ordered based on model availability.
4. Allow a minimum of five (5) working days for processing and approval.
5. Kawasaki Motors Corp., U.S.A. must approve loan agreement request prior to dealer's issuance of product to sponsor.

If you have any questions or problems regarding the loan program, please contact a representative from KMC Programs Administration.

LOAN MODELS AVAILABLE IN 2011

<u>Year</u>	<u>Model</u>	<u>Year</u>	<u>Model</u>	<u>Year</u>	<u>Model</u>
2009	BN125A9F/L	2009	KLX250W9F/L	2010	EX250JAF/L
2009	EN500C9F	2009	EN500D9F	2010	KLX250TAF/L
2009	KLX250T9F	2010	KLX250WAF/L	2011	EX250JBF/L

Loan period October 1, 2010 – September 30, 2011

KMC recommends that the unit(s) being placed in the loan program do not exceed a 335-day loan period. The dealer will then have enough time to recover the unit(s) from the sponsor and retail them prior to the expiration of the special 365-day flooring terms.

Piaggio

2011 Loan Program

1. Contact your local Piaggio USA dealership for scooters needed for your program. The dealer should then contact their District Sales Manager for assistance.
2. Allow 10-15 working days upon receipt of loan agreement for Piaggio USA to approve and process.
3. Piaggio USA must approve all loan unit requests prior to placement of loan units and reserves the right to refuse any application.

District Sales Manager
140 East 45th Street, 17th Floor
New York, NY 10021
212.380.4400
Fax: 212.380.4457

LOAN MODELS AVAILABLE IN 2011
Information Pending

Suzuki

2011 Loan Program

1. Contact your local Suzuki dealership for motorcycles needed for your training program.
2. The Suzuki Motorcycle Rider Education Loan Agreement Form must be properly completed by both the dealer and sponsor. The dealer orders units from American Suzuki (ASMC) based on availability or may take units from his/her inventory. Allow 10-15 working days upon receipt of loan agreement for processing and approval.
3. ASMC must approve all loan unit requests prior to placement of loan units.

If you have any questions or problems regarding the American Suzuki's loan program, please contact the person below.

Ken Boyer
American Suzuki Motor
Corporation
P.O. Box 1100
Brea, CA 92822
714.996.7040, Ext. 2117

LOAN MODELS AVAILABLE IN 2011

DR200SEK9 GZ250K9 TU250XK9 GZ250L0 TU250XL1

Loan period 12 months

Yamaha

2011 Loan Program

1. Contact your local Yamaha dealer for loan motorcycles. The dealer will arrange with Yamaha Motor Corporation, USA (YMUS) for the loan motorcycles. Should the dealer have any questions regarding the loan program, he/she should contact the Motorsports Order Desk.
2. Dealers should contact their Motorsports Order Desk for ordering information.
3. The MSF sponsor recognition number (RERP number) must appear on the Rider Education Motorcycle Loan Agreement when submitted.
4. Purchases from YMUS on this program apply to current model year new, unused units only (no previously discounted units qualify).
5. Units provided without prior approval for course training on the MSF Rider Education Loan Program will not be honored under this program.
6. Dealers may purchase up to 12 units per year for the program with a maximum of four units per year per instructor/School.
7. Terms and units apply to a period of 10/01/10 through 06/30/11 only.

Motorsports Order Desk
Yamaha Motor Corporation
6555 Katella Ave.
Cypress, CA 90630
800.845.3650

LOAN MODELS AVAILABLE IN 2011

Motorcycles		Scooters
XV250	<i>Per Dealer Maximum: 12</i>	All Scooters
TW200		
XT250	<i>Per RiderCoach Maximum: 4</i>	
WR250R		

Loan period 90 days minimum



2 Jenner, Suite 150 • Irvine, CA 92618-3806 • Phone: 949.727.3227 • Fax: 949.727.4217
For the *RiderCourse* nearest you, call: 800.446.9227