



Dealer Loan Procedures

The loan program for rider education makes motorcycles available to qualified organizations offering motorcycle rider education. It involves the cooperative efforts of motorcycle distributors, local dealers and the organization sponsoring the program.

Motorcycles are essential to the success of any high-quality motorcycle rider-education program. The loan program developed by the Motorcycle Safety Foundation and its manufacturer/distributor sponsors eases the way for you to obtain motorcycles for your courses.

Five of the motorcycle manufacturer distributors that sponsor the Motorcycle Safety Foundation (Honda, Kawasaki, Piaggio, Suzuki and Yamaha) make certain loan bikes available through their local dealers to qualified rider education programs. They provide special incentives to dealers who participate in the loan program. However, local dealers may not be aware of the program or the way it works. It's your responsibility as the program spokesperson to approach the dealers, interest them in the program and gain their support.

Rider Education Motorcycle Loan Agreement Forms are available from the MSF, or your dealer may have copies.

Following are basic loan procedures for each manufacturer/distributor and the models available in 2008.

Honda

2008 Loan Program

1. Lowell Christensen
Honda Rider Education Center
1301 Via Venita
Colton, CA 92324-4009
909.430.3000
FAX: 909.422.1061
2. Tracy Walsh
Honda Rider Education Center
4529 Royal Lane
Irving, TX 75063-2583
972.929.5455
FAX: 972.929.5515
3. Don Wilson
Honda Rider Education Center
1450 Morrison Parkway
Alpharetta, GA 30004-2199
770.442.2043
FAX: 770.442.2412
4. Chris Cox
Honda Rider Education Center
101 South Stanfield Rd.
Troy, OH 45373-8010
937.332.6177
FAX: 937.332.6163

1. Contact your local Honda dealership for motorcycles needed for your program.
 2. The dealer should then contact the Honda Rider Education Center Administrator for assistance.
- If you encounter problems, you may contact the appropriate Rider Education Center Administrator for assistance.

LOAN MODELS AVAILABLE IN 2008

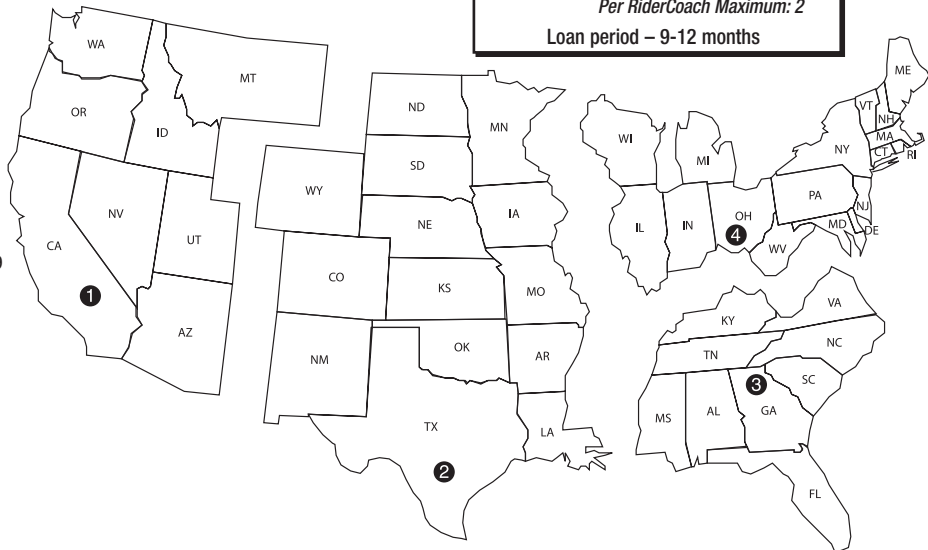
Motorcycle

- CB250 Per Dealer Maximum: 12
Per RiderCoach Maximum: 6
- CMX250 Per Dealer Maximum: 2
Per RiderCoach Maximum: 2

Scooter

- CH80 Per Dealer Maximum: 2
Per RiderCoach Maximum: 2

Loan period – 9-12 months



Kawasaki

2008 Loan Program

Mary Martinez
Ext. 2704
Sales Services
Kawasaki Motors Corp.,
USA
9950 Jeronimo Road
Irvine, CA 92618-2084
949.770.0400
(Faxes not accepted)

Mailing Address:
P.O. Box 25252
Santa Ana, CA 92799-5252

1. Contact your local Kawasaki dealership for motorcycles needed for your training program.
2. The Kawasaki Motorcycle Rider Education Loan Agreement Form must be properly completed by both the dealer and sponsor.
3. The dealer will either take units from floor stock or have them ordered.
4. Allow a minimum of five working days for processing and approval. Prior to dealer's issuance of product to sponsor, Kawasaki Motors Corp., (KMC) approval must be obtained.

If you have any questions or problems regarding the loan program, please contact the person below.

LOAN MODELS AVAILABLE IN 2008

Year	Model	Year	Model
2007	BN125A7F/L	2007	EX500D7F/L
2007	EX250F7F/L	2008	EN500C8F/L
2007	KLX250H7F	2008	EX500D8F/L
2007	EN500C7F/L	2009	KLX250T9F

Loan period

KMC recommends that the unit(s) being placed in the loan program do not exceed a 335-day loan period. The dealer will then have enough time to recover the unit(s) from the sponsor and retail them prior to the expiration of the special 365-day flooring terms.

Piaggio

2008 Loan Program

District Sales Manager
140 East 45th Street, 17th Floor
New York, NY 10021
212.404.3081
Fax: 212.380.4457

1. Contact your local Piaggio USA dealership for scooters needed for your program. The dealer should then contact their District Sales Manager for assistance.
2. Allow 10-15 working days upon receipt of loan agreement for Piaggio USA to approve and process.
3. Piaggio USA must approve all loan unit requests prior to placement of loan units and reserves the right to refuse any application.

LOAN MODELS AVAILABLE IN 2008

Piaggio	Aprilia
LX 50 & 150	SR50
Piaggio Fly 50 & 150	Scarabeo 100 & 200
	Sportcity 250

Suzuki

2008 Loan Program

Diane Melot
American Suzuki Motor
Corporation
P.O. Box 1100
Brea, CA 92822
714.996.7040, Ext. 2115

1. Contact your local Suzuki dealership for motorcycles needed for your training program.
2. The Suzuki Motorcycle Rider Education Loan Agreement Form must be properly completed by both the dealer and sponsor. The dealer orders units from American Suzuki (ASMC) based on availability or may take units from his/her inventory. Allow 10-15 working days upon receipt of loan agreement for processing and approval.
3. ASMC must approve all loan unit requests prior to placement of loan units.

If you have any questions or problems regarding the American Suzuki's loan program, please contact the person below.

LOAN MODELS AVAILABLE IN 2008

Loan period	DR200SEK8 (6-12 months)	GZ250K8 (6-12 months)
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Yamaha

2008 Loan Program

Sales Order Desk
Yamaha Motor Corporation
6555 Katella Ave.
Cypress, CA 90630
800.845.3650

1. Contact your local Yamaha dealer for loan motorcycles. The dealer will arrange with Yamaha Motor Corporation, USA (YMUS) for the loan motorcycles. Should the dealer have any questions regarding the loan program, he/she should contact the Sales Assistant.
2. Dealers should contact their Sales Assistant or District Manager for ordering information.
3. The MSF sponsor recognition number (RERP number) must appear on the Rider Education Motorcycle Loan Agreement when submitted.
4. Purchases from YMUS on this program apply to new, unused units only (no previously discounted units qualify).
5. Units provided without prior approval for course training on the MSF Rider Education Loan Program will not be honored under this program.
6. Dealers may purchase up to 12 units per year for the program with a maximum of four units per year per Instructor/School.
7. Terms and units apply to a period of 07/1/07 through 06/30/08 only.

LOAN MODELS AVAILABLE IN 2008

Motorcycles

XV250

XT250

TW200

Per Dealer Maximum: 12

Per RiderCoach Maximum: 4

Scooters

Zuma 50

Vino Classic 50

C3

Loan period

90 days minimum, 1 year maximum, July through June



2 Jenner, Suite 150 • Irvine, CA 92618-3806 • Phone: 949.727.3227 • Fax: 949.727.4217
For the *RiderCourse* nearest you, call: 800.446.9227